



www.LongIslandFlying.com



American Airman, Inc.
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I) Thank you for your interest in American Airman

Our training programs have been developed using the latest techniques to insure the fastest and most direct methods to accomplish your goals. Our goal is to help you learn how to fly as quickly and economically as possible, while ensuring that you'll be a safe pilot. The time and money you spend with us will be an investment in yourself. As you achieve your licenses and ratings, the pride you feel will be shared by each of us at American Airman. Our instructors are dedicated professionals committed to teaching and doing their best for you.

II) Pilot Courses

A) **Private Pilot Certificate** – Your first step towards the sky!

With a private pilot certificate you will have the freedom to fly wherever you want! You will be able to impress your friends and family as you take them soaring through the sky. Our specially designed syllabus will guide you through the learning process and enable you to master the art of flying as efficiently as possible. We have carefully coordinated reading assignments with each flight lesson so that you will be properly prepared for each lesson. This will help you maximize your ability to learn, reducing your overall cost and helping you to succeed.

B) **Instrument Pilot** – Build your confidence!

Not every pilot needs an instrument rating, but it will give you the confidence to make a journey when the weather is less than perfect. You will have the skills necessary to make it safely to your destination if conditions worsen. Just like our Private Pilot Program, we have developed a highly structured flight training program to help you master the intricacies of instrument flying.

III) Career Pilot Courses

A) **Commercial Pilot Certificate** – Get paid to fly!

A Commercial Pilot Certificate is required for anyone that wants a career as a pilot – this certificate will allow you to get paid to fly! While working towards this goal, we will be honing your skills as a pilot until you master a number of advanced maneuvers and can handle more complex aircraft. Assuming your goal is to fly for an airline some day, we will be incorporating many important procedures the airlines use in your training. In addition to this, we use this portion of your training to help prepare you for your first job as a pilot – a Certified Flight Instructor.

B) **Flight Instructor Certificate** – Teach the joy the flying!

After you earn your commercial pilot certificate, you will begin working on your Certified Flight Instructor (CFI). In today's extremely competitive industry, the airlines are very selective of the pilots they hire. They base their decisions not only on the amount of time you have in the air, but also on the type of experience you have. The airlines favor pilots who have built their time instructing other pilots over pilots who have built their time flying banners up and down the beach. Any pilot that earns a CFI has clearly achieved a higher level of understanding.

While working on your instructor certificate at American Airman, you will have the opportunity to aid in our ground instruction classrooms as well as observe instructional flights with our other students. This will help sharpen your teaching skills and make you a better instructor when you have finished your training. And best of all, after you complete your training, you will have the opportunity to work for our company as one of our instructors!

Pricing Information

The cost of flight training will vary greatly from person to person depending upon availability for training, study habits, motor skills, and weather conditions. Because of these variables, the following estimates are not guaranteed. We believe they are reasonable estimates for a person possessing average intelligence & motor skills, who is beginning flight training in the Northeast with zero previous experience.

It is also important to keep in mind that these estimates are NOT based on FAA minimums, and the actual cost to you may be less for many of the courses. We feel it is better to provide a more realistic price than a “best case scenario” which could lead to frustration later. We encourage you to ask us any and all questions you may have.

IV) Pilot Courses

A) Private Pilot

The current national average to earn a Private Pilot Certificate is 55-65 hours of flight time. The average in the Northeast (due primarily to weather), is closer to 70 hours. The FAA minimum requires 40 hours of flight time.

The average person will probably require 35-40 lessons, and it usually costs \$200-250 per lesson (depending on length and subject of lesson). Assuming 40 lessons at \$200 per lesson, a reasonable estimate to earn a private pilot certificate is \$8,000. Other costs such as books, equipment, and exam fees may cost an additional \$500-\$800. In an effort to help minimize these costs, our carefully designed training syllabus uses only FAA publications, which are not only the definitive word on the subject, they are also the least expensive.

B) Instrument Pilot

Assuming you just completed your private pilot certificate, you will need an additional 45 hours of flight time to get your instrument rating. If you complete all of this time with one of our instructors, it will cost \$6,012. In order to reduce this cost, we encourage our students to fly some of these hours either solo or with other Private Pilots that are enrolled in our Instrument Airplane Course. The recommended time in our simulator will cost approximately \$500. Books, supplies, and exam fees will cost an additional \$400. We believe a reasonable estimate to get your Instrument Rating will be \$6,500.

V) Career Pilot Courses

A) Commercial Pilot Certificate

It is very difficult to estimate the cost of adding your Commercial Pilot Certificate to the above courses, because it will depend greatly on your previous success. Therefore, we have based our estimate on the minimum flight time required by the FAA in order to be a commercial pilot – 250 flight hours. All the flight time you needed to get your Private Pilot Certificate and your Instrument Rating count towards the required 250 hours, and are therefore included in this estimate. The total represents the estimated cost to you if you were to enter our program with ZERO experience.

250 hrs total flight time	\$28,500
200 hrs flight/ground instruction	\$8,000
<u>Other expenses & training</u>	<u>\$3,000</u>
TOTAL	\$39,500

Note: The estimated 200 hours of flight/ground instruction can be greatly reduced based on a person’s study habits. In addition to this, if you already have a Private Pilot Certificate, Instrument Rating, and the 250 hours of minimum flight time, the cost of your Commercial Pilot Certificate will be considerably less. Please call us... we will be happy to discuss your individual situation.

B) Flight Instructor Course

Our flight instructor course is typically combined with our commercial pilot course. Therefore, after you complete your Commercial Pilot Certificate, you are practically ready for your Certified Flight Instructor Certificate (CFI). We anticipate it will cost another \$2,200 for flight and ground training and \$140 for exam fees before you are ready to earn your CFI. Then, upon completion of your training, we will hire you as one of our instructors, and you will be able to earn money flying as a career pilot!

* Also, as one of our instructors, we will provide free instruction for your Instrument Instructor Certificate!

Why You Should Fly with American Airman

OUR MISSION – TO HELP DEDICATED STUDENTS MAKE THEIR DREAM OF FLYING A REALITY

1) Our First Priority Is Your Safety

- ✂️ We have made it our top priority to provide the highest level of safety and security for our clients and staff. Safety will never be compromised – our motto is "Train Hard, Fly Safe" and that's what we do!
- ✂️ Our team of Maintenance Professionals has been maintaining flight school aircraft for over 25 years. Their professional and friendly approach contributes to the learning process, and they are always available to answer questions and address concerns regarding the aircraft. Our head of maintenance is actually an FAA examiner that grants licenses to other mechanics!
- ✂️ All of our Instructors are FAA Certified and already have hundreds of hours experience. Our instructors have a vested interest in our company and, therefore, have a genuine interest in our clients' success – they are not here just building flight time.
- ✂️ We will never pressure you or our instructors to fly in marginal weather conditions – we believe it is better to be on the ground wishing you were in the air, than in the air wishing you were on the ground.

2) Carefully Planned Training Syllabus

- ✂️ We believe that a generic method of teaching will not work for every student, and neither will a generic training syllabus. Our training syllabus has been prepared taking several factors into account: the local training environment, the fact that different students learn at different paces, and the fact that weather and other personal events require a flight-training program to be flexible.
- ✂️ Our syllabus will help to you be more prepared not only for your check ride, but also to be prepared to handle the full range of events you may encounter while flying. We use primarily FAA publications, which are not only the least expensive, but they are also the definitive word on everything regarding flying.

3) Emphasis on Flight Briefings

- ✂️ We place a strong emphasis on pre-flight and post-flight briefings with your instructor. There is no point in spending hundreds of dollars on a flight lesson if your instructor has no time to spend with you after the flight. This valuable feedback will help you to achieve your goals and obtain your certificate faster.

4) Simple Pricing Structure

- ✂️ You do not have to pre-pay, join a club, or fly a minimum amount of hours in order to get a "lower" price.
- ✂️ What you see is what you get – our competitive aircraft rental rates are published with no tricky gimmicks.

5) Minimized Start-Up Costs

- ✂️ We understand that learning to fly is a very expensive undertaking – therefore, we have minimized the initial cost. This way you can be sure that flying is for you without having to make a large initial investment.
- ✂️ Some other schools charge as much as \$1,000 up front in enrollment fees and courses. Our basic pilot package (which includes only the essential tools to get you on your way to solo flight), sells for less than \$100.

6) FAA Test Center

- ✂️ We provide testing services for all written exams required by the FAA.
- ✂️ Free access to ASA Test Prep software – Our students can use the computers at our ground school facilities as often as they like to prepare for FAA written exams – absolutely Free of charge!

7) Other Factors That Set Us Apart

- ✂️ We will not change your instructor unless you request it. Switching instructors inevitably costs you more money. We understand that there may be a need from time to time for a student to pair up with a different instructor, but we want this to be your decision.
- ✂️ We do not require unnecessary progress checks, which greatly slow down the learning process and add to your overall expense. The only progress check that we require is prior to your first solo – we feel this is an important step in maximizing safety.
- ✂️ Flexible scheduling - This means you can fly at times that are convenient for you!

Private Pilot Course Summary

Your American Airman Private Pilot Flight Training Syllabus provides you with important guidance and information about your flight training program. It is designed to meet, or exceed, the legal requirements of 14 CFR Part 61; and it is designed to allow students to acquire the proficiency and experience needed to meet the certification requirements for attaining a U.S. FAA Private Pilot Certificate.

Before you Get Started:

FAA Requirements:

- ?? You must be at least 16 years old to solo and 17 years old to become a Private Pilot.
- ?? You must have at least a 3rd Class Medical prior to your first solo. This is very easy to obtain and should be done early in your flight training – before you make a substantial investment. Please ask us for help in finding a convenient location to obtain your medical.
- ?? You must have a strong command of the English language

Other Suggestions:

You should buy at least a basic book package so that you can begin studying.
You should have sufficient time to allow for two flight lessons per week.

Stage 1 – Your first solo flight!

During this portion of your training, you will be learning the skills necessary to allow you to fly solo, including:

- (1) Proper flight preparation – preflight planning, flight briefings, operation of aircraft systems
- (2) Airport Operations – radio communications, taxiing, airport signs, and engine safety checks
- (3) Basic Fundamentals of flying – climbs, descents, turns, and flying straight & level
- (4) Airport traffic patterns – how to enter & depart the airport environment properly and safely
- (5) Takeoffs and landings – this includes both normal and crosswind conditions
- (6) Basic Flight Maneuvers – such as flight at various airspeeds from cruise power to slow flight, ground reference maneuvers, steep turns, slips to a landing; go-arounds, and various stall entries and recovery
- (7) Emergency procedures – equipment malfunctions, and approaches with simulated engine malfunctions
- (8) Aeronautical decision making and judgment

After you and your instructor both feel you are ready to fly solo, you will have a stage check with one of our other instructors. This is the only stage check we require at American Airman. It is a safety-conscious requirement that gives you the opportunity to show off your skills to a less-familiar instructor and helps build your confidence.

Stage 2 – Cross Country Flying

In this phase of your training you will learn how to plan cross country flights to another airport – don't worry, this does not mean you'll be flying out to California. The FAA defines a cross-country flight as any flight with a landing at an airport at least 50 miles from your departure airport.

You will learn two very import skills every pilot must have – Pilotage & Dead Reckoning – in order to safely reach your destination. In addition to this, you will learn how to handle various in-flight situations (such as weather), that may get in your way. You will learn how to use various navigational aids available to pilots, and you will experience the thrill of night flying!

Stage 3 – Test Prep

Once you have completed your solo requirements, you will need only a few more flights to fine-tune all the skills you have learned in order to pass your check ride with an FAA examiner.

After you pass your check ride, you will be issued your Private Pilot Certificate and will then face your most difficult decision – which one of your friends will you to take up first?